

# Case Study

eFax Corporate saves construction group thousands every week in manpower and communication

## McCabe Group streamlines communication, minimizes downtime and maximizes profitability

McCabe Group works in partnership with hundreds of developers and contractors to carry out ground works and civil engineering projects ranging in value from \$130,000 to \$6.5 million. The group's site workers and project managers rely on receiving documents such as contracts, blueprints, drawings and plans to get the job done. Communication between sites and partners is essential and McCabe's preferred communication tool – the fax machine, was holding up work and costing the company approximately \$1,300 per week per person.

Project reports, contracts, briefs and sketches are consistently on demand by McCabe managers. However, they had to find an outlet near the site from which to send and receive information via fax, or head all the way back to the office. There had to be a way to send and receive information more efficiently. McCabe Group IT Manager, Nigel Kilford was tasked with finding a way to address the main issues:

1. Identify a cost effective method to send information remotely
2. Eliminate the risk of losing transmitted pages
3. Guarantee that received information was protected and stored efficiently

"We needed to find a cost effective way to send and receive architectural drawings, blueprints, contracts, plans and sketches remotely. Most of the time there is no electricity on site, let alone a telephone line, said Kilford.

Mobile fax machines were considered. However, after researching the costs involved and the inconvenience of portable connections, toner, reams of paper and the machine itself, this solution was not an option and still required an electricity supply.

Kilford then researched PDA options. Even though some devices can now receive attachments, the screens are not big enough to allow managers to view the information they need.

Finally, Kilford turned to eFax Corporate, which enables faxes to be received as PDF or TIFF files in an individual's email inbox. Each user has access to inbound/outbound information on the move, eliminating the need for fax hardware, supplies and maintenance. You can also store files electronically. Never again would information be destroyed, mislaid or held up.

Kilford was so impressed by eFax Corporate's ease of use, he signed up six extra lines during the free trial from [www.efaxcorporate.com](http://www.efaxcorporate.com). He then equipped each project manager with their own eFax number and a wireless enabled laptop to access the emailed faxes whenever and wherever they choose.

**"The fax is essential to our business," said Kilford. "We were reliant on paper-based systems which were messy, time consuming and easy to lose. eFax has drastically decreased our downtime by 40 hours per week per person, that's around \$1,300! We're so impressed that we're even planning to replace the ten fax machines in our offices with eFax."**

eFax Corporate has proved a hit with project managers and ground workers alike. Even those who are technophobes found eFax easy to use. All they have to do is open their email where the information is waiting for them.

Thanks to eFax Corporate time management has drastically improved, managers spend more time on site, jobs are being completed faster and communication between offices, sites, clients and suppliers has never been more efficient. eFax has improved McCabe Group's project efficiency ten fold.

## About eFax Corporate

eFax Corporate is the leading HITRUST CSF® certified digital cloud-faxing solution, trusted by five of the top 10 global enterprises and four of the top 10 Fortune 500 healthcare companies. The eFax Corporate product transmits billions of documents annually and is widely used in the USA, Canada, Europe, and Asia-Pacific. Its appeal and success are built around three key features: the widest selection of phone numbers; an easy way to send and receive faxes and voicemail by email; and a fast, reliable and secure communications network. As a core product of Consensus Cloud Solutions' leading interoperability suite, it creates operational efficiencies and enhances communications for paper-reliant industries such as healthcare, legal, insurance, manufacturing, finance, and real estate.

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## About Consensus Cloud Solutions

Consensus Cloud Solutions, Inc. (NASDAQ: CCSI) is the world's largest digital fax provider and a trusted global source for the transformation, enhancement and secure exchange of digital information. We leverage our 25-year history of success by providing advanced data transformation solutions for regulated industries such as healthcare, finance, legal, insurance, real estate and manufacturing, as well as technology for the state and federal government. Our solutions consist of [cloud faxing](#); [digital signature](#); [interoperability](#); [intelligent data extraction using natural language processing and artificial intelligence](#); [robotic process automation](#); and [workflow enhancement](#). For healthcare providers, we also offer a powerful integration platform that connects Consensus' products to EHR solutions, legacy systems, and other cloud applications. Our solutions can be combined with managed services for optimal outcomes. For more information about Consensus, visit [consensus.com](https://consensus.com) and follow [@ConsensusCS](#) on Twitter to learn more.

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